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Annual Report

of the

Montana Liquor Control Board

1969-1970

Helena, Montana

July 1, 1969 through June 30, 1970

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Annual Report

of the

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1969-1970

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MONTANA LIQUOR CONTROL BOARD
OFFICERS

BOARD MEMBERS

ROBERT G. ARNOT
Chairman of the Board

WALTER G. MORRIS

ROBIN MacNAB

F. B. WELSH

JACK W. WILEY

ADMINISTRATIVE

JOSEPH T. SHEA—Administrator

L. H. CHRISTENSEN—Assistant Administrator

TABLE OF CONTENTS

	Page
Letter of Transmittal	7
Comparative Balance Sheet	10
Recapitulation of Liquor Revenue	12
Operating Statement—All Departments	13
Net Profit from Sales	14
Distribution of Liquor Profits	15
Operating Statement—Liquor Department	16
Operating Statement—Beer Department	17
Operating Statement—Liquor License Department	17
Tax by Brewers	17
Condensed Profit and Loss of Stores	18
Sales and Populations by Counties	25
Classification of Sales	31

LETTER OF TRANSMITTAL

TO HIS EXCELLENCY FORREST H. ANDERSON
Governor of the State of Montana

THE HONORABLE JOHN A. DOWDALL
State Examiner

In compliance with Section 4-227 of the State Liquor Control Act of Montana, the Montana Liquor Control Board presents herewith its report of operation for the twelve month period, beginning July 1, 1969 and ending June 30, 1970.

Respectfully submitted,
MONTANA LIQUOR CONTROL BOARD

ROBERT G. ARNOT, Chairman
Walter G. Morris
F. B. Welsh
Robin MacNab
Jack E. Wiley

GENERAL REVIEW

Revenue

The Montana Liquor Control Board which provides one of the largest sources of income for the state's general fund, completed the past fiscal year with the greatest distribution in the history of the department.

A record breaking $11,540,404.63 was apportioned with $9,852,634.09 going to the state general fund and another $1,687,770.54 to counties and cities within the state. Included in the $1,687,770.54 distributed to counties and cities was $709,254.15 which was raised during the 1969-1970 fiscal year by the additional $1.50 per barrel tax on beer added during the last legislature.

Value of the liquor department to all Montana taxpayers is apparent in the fact that since its inception it has remitted in excess of 193 million dollars to the general fund for operation of the state.

In addition over 9½ million dollars have been distributed to counties and cities since 1957 when they were allowed by legislative action to participate in state liquor revenue.

Despite the increase of revenue to the state, efficient operation has averted any large price increase at the retail level.

On the other side of the picture in hard liquor consumption, Montana remains seventh lowest among the eighteen control states and forty-fifth lowest in the nation.

Gross Sales

Montana's gross sales for the past fiscal year totaled $29,355,467.17 exceeding those of the previous fiscal year by $2,300,023.16, an increase of 8.50 percent. Net revenue from sales shows an increase of $852,287.20 or 1.94 percent.

Administration

Stewardship of Montana's Liquor Control department is delegated to a five member board, and an administrator who serves as ex-officio secretary to the board and oversees all phases of the operation of the department.

Board members meet in two day sessions once a month for the purpose of making liquor purchases and conducting hearings in connection with license matters, as well as managing any other questions which may arise pertaining to the administration of the Montana Liquor Control act and the Montana beer act.

Departmental Operation

Both central office and central warehouse are located in one building in Helena.

All accounting for the entire system is carried on in the central office and all merchandise for the state's 150 retail outlets is handled through the Helena warehouse.

Stock records both in stores and warehouse are maintained and controlled under a perpetual inventory system requiring monthly physical inventories and regular audits. All central office records are audited periodically by the office of the Legislative Auditor.

During the past year, the Department of Administration Management Systems Unit, has aided the Board and the Administrative staff in analyzing our purchasing and distribution methods, and other alternate methods of inventory control. We hope to have a decision on which method we will adopt very soon.

We have streamlined some of our accounting functions, eliminating many manually prepared records which have been shifted to computer runs. We are in the process of up-dating our filing methods.

Licensing Division

During the past year the department's licensing division which is headed by the assistant administrator, issued a total of 1,437 beer and liquor licenses; 162 on premise beer licenses; 497 off-premise beer licenses and 58 wholesale beer licenses.

Population-wise, Montana has one tavern for every 469 persons, according to 1970 population estimates.

Hearing and transfer of licenses totaled 292 for the year.

Inspections made by the division's inspectors were more than 25,000.

Warehouse Operation

Outbound shipments to state stores totaled 4,924 for the year, consisting of 600,511 cases.

This total outbound includes 4,948 repack cases which are cases made up of more than one item for smaller outlets which cannot handle more costly merchandise in full case lots.

We have had the warehouse rearranging the merchandising to move it more efficiently to the outbound docks, and with an effective inventory control system worked out, we will have more space to warehouse our needs.

Recommendations to the next Legislative Assembly

1. Request legislation to abolish the indebtedness limitation.
2. Obtain necessary authority to examine records and premises of domestic liquor production businesses.
3. Consider repealing statutory limitations on employee salaries.
4. Amend statutes to require direct tax payments by out-of-state breweries.

COMPARATIVE BALANCE SHEET

As of June 30, 1967 - 1968 - 1969 - 1970

ASSETS	1967	1968	1969	1970
Cash—Revolving Account	$ 270,634.95	$ 501,945.94	$ 580,404.48	$ 794,001.16
Earmarked Rev. Account	22,349.00	90,822.87	319,324.64	108,205.20
State Treasurer	103,333.44	94,044.34	92,015.58	88,270.00
Petty Cash Funds	5,240.00	5,315.00	5,565.00	5,565.00
Change Funds—Stores	.....	.....	.....	17,925.00
	$ 401,557.39	$ 692,128.15	$ 997,309.70	$ 1,013,966.36
Inventory-Merchandise:				
Stores	$ 1,930,234.64	$ 1,986,609.02	$ 2,045,572.85	$ 2,359,940.57
Warehouse	1,846,700.55	1,716,534.86	1,735,523.19	1,685,104.59
	$ 3,776,935.19	$ 3,703,143.88	$ 3,781,096.04	$ 4,045,045.16
Fixed:				
Building	$ 68,644.08	$ 63,519.05	$ 58,394.00	$ 63,936.96
Machinery & Appliances	11,501.42	11,259.89	11,108.84	15,175.60
Furniture & Fixtures	16,869.47	8,850.05	13,208.73	15,029.59
	$ 97,014.97	$ 83,628.98	$ 82,711.57	$ 94,142.15
Prepaid Expenses:				
Federal Licenses	$ 309.00	$ 309.00	$ 309.00	$ 334.75
General Supplies	14,416.67	14,094.73	11,879.62	11,696.29
Sundry Office Supplies	2,202.79	2,106.85	2,035.16	1,926.52
Warehouse Supplies	2,269.74	2,074.36	2,334.36	2,532.23
Postage	1,412.31	564.54	1,025.80	510.84
Official Bonds	375.84	208.80	41.76	.....
Insurance	7,449.77	23,422.36	16,749.28	7,676.26
Due from Distillers	6,278.44	5,281.08	15,321.57	9,927.66
Railway Claims	10,063.53	6,273.19	4,143.85	8,096.18
Railway Dining Car Account	1,130.19	1,033.47	582.20	.....
Accounts Receivable	42.50	139.35	1,050.63	(1,961.30)
	$ 4,321,458.33	**$ 4,534,408.74**	**$ 4,916,590.54**	**$ 5,193,893.10**

COMPARATIVE BALANCE SHEET (Continued)

As of June 30, 1967 - 1968 - 1969 - 1970

LIABILITIES	**1967**	**1968**	**1969**	**1970**
Accounts Payable	$ 908,448.42	$ 748,810.92	$ 804,007.86	$ 530,887.62
Beer-Liquor License Clearing Account	15,156.90	5,942.80	4,164.04	16,218.70
Insurance Contingency	25,000.00	25,000.00	25,000.00	.....
TOTAL LIABILITIES	$ 948,605.32	$ 779,753.72	$ 833,171.90	$ 547,106.32
Invested in Business, July 1	$ 3,168,960.69	$ 3,372,853.01	$ 3,754,655.02	$ 4,083,418.64
Current Year Adjustments	.....	129.70	.....	37,857.32
Net Income	9,301,586.59	9,863,791.90	10,231,748.89	12,065,915.45
	$12,470,547.28	$13,236,774.61	$13,986,403.91	$16,187,191.41
Less Distribution to State-County-City Treasurer	$ 9,097,694.27	$ 9,482,119.50	$ 9,902.985.27	$11,540,404.63
Invested in Business, June 30	$ 3,372,853.01	$ 3,754,655.02	$ 4,083,418.64	$ 4,646,786.78
	$ 4,321,458.33	**$ 4,534,408.74**	**$ 4,916,590.54**	**$ 5,193,893.10**

RECAPITULATION OF ALL LIQUOR, LIQUOR LICENSE AND BEER REVENUE

December 24, 1933 through June 30, 1970

LIQUOR DEPARTMENT				
Sales—Liquor	$584,460,954.73			
Less State and County Tax	67,687,634.61			
Net Sales—Liquor	$516,773,320.12			
Cost of Liquor Sold	376,312,489.03			
Profit—Liquor Sales		$140,460,831.09		
*Sales-Permits		1,447,960.80		
Discounts Earned		1,061,631.58		
Other Income		778,458.02		
Less Total Expense			$143,748,881.49	
			49,144,893.40	
Total Net Profit				**$ 94,603,988.09**
LIQUOR LICENSE DEPARTMENT				
Liquor Licenses	$ 16,353,190.00			
Total Receipts		$ 16,353,190.00		
Less Expense		37,517.68		
Net Profit—Liquor License Dept.				**$ 16,315,672.32**
BEER DEPARTMENT				
Net Receipts from State Board of Equalization for Period — Jan. 1, 1937 through Feb. 28, 1937	$ 264,079.18			
Beer Licenses	13,014,105.00			
Beer Tax	15,399,745.94			
Miscellaneous Income	168.96			
Total Receipts		$ 28,678,099.08		
Less Refunds—Licenses		1,665.00		
		$ 28,676,434.08		
Less Expense		130,734.26		
			$ 28,545,699.82	
Less Surplus Transferred to General Fund by 1949 Law			5,000.00	
Net Profit—Beer Department				**$ 28,540,699.82**
NET PROFIT				**$139,460,360.23**
STATE EXCISE TAX				**58,054,872.41**
COUNTY LICENSE TAX				**9,632,762.20**
TOTAL NET INCOME				**$207,147,994.84**

*Discontinued July 1, 1965 by 1965 Law.

OPERATING STATEMENT — ALL DEPARTMENTS

For the Years ended June 30, 1967 - 1968 - 1969 - 1970

MONTANA LIQUOR CONTROL BOARD	1966-1967	1967-1968	1968-1969	1969-1970
Sales—Liquor	$24,500,751.32	$25,595,592.31	$27,055,444.01	$29,355,467.17
Less State and County Tax	4,083,458.55	4,265,932.05	4,509,240.67	4,892,601.33
Net Sales—Liquor	$20,417,292.77	$21,329,660.26	$22,546,203.34	$24,462,865.84
Cost of Liquor Sold	14,711,819.35	15,156,807.62	15,918,796.11	16,903,981.99
Profit—Liquor Sales	$ 5,705,473.42	$ 6,172,852,64	$ 6,627,407.23	$ 7,558,883.85
Discount Earned	716.66	996.86	1,131.41	1,197.59
Other Income	41,464.05	46,442.12	37,406.36	48,192.10
Gross Profit	$ 5,747,654.13	$ 6,220,291.62	$ 6,665,945.00	$ 7,608,273.54
Less Total Expense	2,193,761.81	2,338,619.31	2,587,181.38	2,677,222.72
Total Net Profit—Liquor Sales Department	**$ 3,553,892.32**	**$ 3,881,672.31**	**$ 4,078,763.62**	**$ 4,931,050.82**
LIQUOR LICENSE DEPARTMENT				
Liquor Licenses Issued	$ 508,070.00	$ 518,770.00	$ 496,200.00	$ 507,210.00
Net Profit—Liquor License	**$ 508,070.00**	**$ 518,770.00**	**$ 496,200.00**	**$ 507,210.00**
BEER DEPARTMENT				
Beer Licenses Issued	$ 446,045.00	$ 465,345.00	$ 448,335.00	$ 316,545.00
Beer Tax Collected	$ 710,120.72	$ 732,072.54	$ 699,209.60	$ 1,418,508.30
Net Profit—Beer Department	**$ 1,156,165.72**	**$ 1,197,417.54**	**$ 1,147,544.60**	**$ 1,735,053.30**
NET PROFIT FROM OPERATIONS	**$ 5,218,128.04**	**$ 5,597,859.85**	**$ 5,722,508.22**	**$ 7,173,314.12**
STATE AND COUNTY TAX	**$ 4,083,458.55**	**$ 4,265,932.05**	**$ 4,509,260.67**	**$ 4,892,601.33**
TOTAL NET INCOME	**$ 9,301,586.59**	**$ 9,863,791.90**	**$10,231,748.89**	**$12,065,915.45**

NET PROFITS FROM SALES OF LIQUOR AND LIQUOR PERMITS STATE AND COUNTY TAX, LIQUOR LICENSES, BEER LICENSES AND BEER TAX

December 24, 1933 through June 30, 1970

Net Profits from Sales of Liquor and Liquor Permits

1934	$ 722,214.57
1935	1,134,386.56
1936	1,552,477.88
1937	1,688,731.78
1938	1,374,790.88
1939	1,364,445.13
1940	1,401,235.66
1941	1,530,374.48
1942	1,994,472.61
1943	2,045,450.67
1944	1,852,609.84
1945	1,814,539.25
1946	2,901,552.04
1947	2,521,892.89
1948	2,673,560.59
*First 6 Mo. 1949	1,212,213.51
1949-50	2,473,713.59
1950-51	3,065,033.98
1951-52	2,839,874.04
1952-53	3,020,552.39
1953-54	3,117,965.90
1954-55	3,165,056.52
1955-56	3,190,883.59
1956-57	3,805,449.48
1957-58	2,237,857.71
1958-59	2,820,549.23
1959-60	2,767,427.47
1960-61	2,741,858.18
1961-62	2,873,769.93
1962-63	2,896,000.29
1963-64	2,922,799.63
1964-65	3,099,134.82
1965-66	3,335,733.93
1966-67	3,553,892.32
1967-68	3,881,672.31
1968-69	4,078,763.62
1969-70	4,931,050.82
	$94,603,988.09

*For Fiscal Period—January through June 30, 1949. Established by laws of 1949.

DISTRIBUTION OF LIQUOR PROFITS—REVENUE DERIVED FROM STATE AND COUNTY TAX AND LIQUOR LICENSE AND BEER DEPARTMENT

	Distribution of Profits	State Excise Tax	County License Tax	Beer Licenses and Taxes	Liquor Licenses	Total
1934	$ 10,000.00	$	$	$	$	$ 10,000.00
1935	1,000,000.00					1,000,000.00
1936	1,400,000.00					1,400,000.00
1937	1,405,000.00	375,425.50		524,806.91	245,450.00	2,550,682.41
1938	1,500,521.70	428,924.30		495,000.00	279,600.00	2,704,046.00
1939	1,508,979.34	479,001.80		493,000.00	299,990.00	2,780,971.14
1940	1,305,000.00	519,987.66		502,300.00	267,115.00	2,594,402.66
1941	1,400,000.00	573,999.45		516,700.00	319,865.00	2,810,564.45
1942	1,500,000.00	737,320.28		496,021.56	314,863.19	3,048,205.03
1943	1,200,000.00	781,107.43		481,487.37	356,999.13	2,819,593.93
1944	611,740.69	951,169.51		638,078.08	511,200.00	2,712,188.28
1945	650,000.00	1,034,460.57		564,966.45	387,300.00	2,636,727.02
1946	2,000,000.00	1,359,983.77		629,026.72	468,150.00	4,457,160.49
1947	2,000,000.00	1,191,560.93		763,372.32	565,600.00	4,520,533.25
1948	5,000,000.00	1,215,013.38		761,362.45	545,000.00	7,521,375.83
1949*	1,250,000.00	566,292.84		475,665.98	439,300.00	2,731,258.82
1949-50	3,500,000.00	1,148,422.33		741,727.00	520,900.00	5,911,049.33
1950-51	2,500,000.00	1,305,769.60		851,839.25	598,800.00	5,256,408.85
1951-52	2,800,000.00	1,292,680.56		861,471.70	659,400.00	5,613,552.26
1952-53	3,000,000.00	1,405,061.03		809,839.60	566,800.00	5,781,700.63
1953-54	3,250,000.00	1,371,135.29		820,015.94	559,900.00	6,001,051.23
1954-55	2,750,000.00	1,363,723,28		821,793.95	549,600.00	5,485,117.23
1955-56	3,250,000.00	1,402,694.87		829,239.30	550,500.00	6,032,434.17
1956-57	3,000,000.00	1,583,737.56		833,276.29	543,850.00	5,960,863.85
1957-58	3,000,000.00	1,328,856.30	561,875.52	827,173.03	537,450.00	6,255,354.85
1958-59	2,750,000.00	1,960,241.57	651,315.87	857,858.93	530,000.00	6,749,416.37
1959-60	2,750,000.00	2,573,515.48	643,378.87	1,032,889.41	527,100.00	7,526,883.76
1960-61	3,000,000.00	2,606,732.60	651,683.15	1,075,786.60	526,900.00	7,861,102.35
1961-62	3,500,000.00	2,683,586.70	670,896.67	1,071,684.12	517,400.00	8,443,567.49
1962-63	3,000,000.00	2,781,636.59	695,409.15	1,114,263.98	538,450.00	8,129,759.72
1963-64	2,500,000.00	2,789,153.15	697,288.29	1,123,407.48	514,500.00	7,624,348.92
1964-65	3,100,000.00	2,931,303.27	732,825.82	1,133,750.77	514,120.00	8,411,999.86
1965-66	2,600,000.00	3,111,384.86	777,846.21	1,156,713.47	529,320.00	9,175,264.54
1966-67	3,350,000.00	3,266,766.84	816,691.71	1,156,165.72	508,070.00	9,097,694.27
1967-68	3,500,000.00	3,412,745.64	853,186.41	1,197,417.54	518,770.00	9,482,119.59
1968-69	3,750,000.00	3,607,392.53	901,848.14	1,147,544.60	496,200.00	9,902,985.27
1969-70	4,405,540.00	3,914,084.94	978,516.39	1,735,053.30	507,210.00	11,540,404.63
	$ 89,996,781.73	$ 58,054,872.41	$ 9,632,762.20	$ 28,540,699.82	$ 16,315,672.32	$202,540,788.45

Total Distribution since Inception of the Montana Liquor Control Board $202,540,788.45

*For Fiscal Period—January through June 30, 1949. Established by Laws of 1949.

OPERATING STATEMENT — LIQUOR DEPARTMENT

For the Year ended June 30, 1967 - 1968 - 1969 - 1970

LIQUOR DEPARTMENT	1966-67	1967-68	1968-69	1969-70
Liquor Sales Less Tax	$20,417,292.77	$21,329,660.26	$22,546,203.34	$24,462,865.84
Cost of Liquor Sold	14,711,819.35	15,156,807.62	15,918,796.11	16,903,981.99
Gross Profit—Liquor Sales	**$ 5,705,473.42**	**$ 6,172,852.64**	**$ 6,627,407.23**	**$ 7,558,883.85**
Discount Earned	716.66	996.86	1,131.41	1,197.59
Other Income	41,464.05	46,442.12	37,406.36	48,192.10
GROSS PROFIT	**$ 5,747,654.13**	**$ 6,220,291.62**	**$ 6,665,945.00**	**$ 7,608,273.54**
OPERATING EXPENSES				
Federal Licenses	$ 309.00	$ 309.00	$ 309.00	$ 283.25
Salaries & Commissions	1,437,759.81	1,536,496.97	1,689,943.33	1,712,489.30
Rent	145,631.35	155,847.02	173,569.40	188,065.19
Light-Water-Fuel	29,401.96	30,325.23	35,923.58	42,094.53
Telephone & Telegraph	12,012.33	11,809.03	13,552.60	13,030.70
General Supplies & Expense	62,339.06	62,010.45	71,222.84	83,370.85
Postage	8,237.51	9,196.03	10,216.16	10,532.81
Freight & Drayage	204,430.42	211,645.49	224,979.64	242,999.99
Travel Expense	34,414.54	35,611.51	39,381.12	32,961.09
Official Bonds	185.78	197.04	192.04	187.86
Insurance	8,575.31	10,308.90	9,192.25	8,754.91
Insurance Contingency	7,098.55	4,047.27	881.36	1,512.89
Industrial Accident Insurance	17,284.10	21,627.60	21,908.70	30,129.46
Professional Fees	6,292.00	5,730.00	18,438.00	23,174.90
Repairs & Depreciation	33,167.10	29,349.32	34,843.73	20,299.57
Breakage & Shortage	3,413.82	4,036.86	5,528.31	3,876.22
Employee Benefits	106,030.78	125,043.72	149,391.09	162,310.92
Store Audit & Examiner's Fee	35,198.39	42,466.13	45,664.73	59,673.28
Machine Rentals	41,980.00	42,561.74	42,043.50	41,475.00
TOTAL OPERATING EXPENSE	**$ 2,193,761.81**	**$ 2,338,619.31**	**$ 2,587,181.38**	**$ 2,677,222.72**
NET PROFIT—LIQUOR DEPARTMENT	**$ 3,553,892.32**	**$ 3,881,672.31**	**$ 4,078,763.62**	**$ 4,931,050.82**
State Excise Tax	3,266,766.84	3,412,745.64	3,607,392.53	3,914,084.94
County License Tax	816,691.71	853,186.41	901,848.14	978,516.39
TOTAL NET INCOME LIQUOR DEPARTMENT	**$ 7,637,350.87**	**$ 8,147,604.36**	**$ 8,588,004.29**	**$ 9,823,652.15**

OPERATING STATEMENT — BEER DEPARTMENT

For the Years ended June 30, 1967 - 1968 - 1969 - 1970

RECEIPTS	1966-1967	1967-1968	1968-1969	1969-1970
Beer Licenses Issued	$ 446,045.00	$ 465,345.00	$ 448,335.00	$ 316,545.00
Beer Taxes	710,120.72	732,072.54	699,209.60	1,418,508.30
Gross Receipts	**$1,156,165.72**	**$1,197,417.54**	**$1,147,544.60**	**$1,735,053.00**
Net Receipts for Distribution	$1,156,165.72	$1,197,417.54	$1,147,544.60	$1,735,053.30
Less Distribution by State Treasurer	$1,156,165.72	$1,197,417.54	$1,147,544.60	$1,735,053.30

OPERATING STATEMENT — LIQUOR LICENSE DEPARTMENT

For the Years ended June 30, 1967 - 1968 - 1969 - 1970

RECEIPTS	1966-1967	1967-1968	1968-1969	1969-1970
Liquor Licenses Issued	$ 508,070.00	$ 518,770.00	$ 496,200.00	$ 507,210.00
Net Receipts for Distribution	$ 508,070.00	$ 518,770.00	$ 496,200.00	$ 507,210.00
Less Distribution by State Treasurer	$ 508,070.00	$ 518,770.00	$ 496,200.00	$ 507,210.00

TAXES PAID BY MONTANA BREWERS AND WHOLESALE BEER DEALERS

	1966-67	1967-68	1968-69	1969-70	Total
Great Falls Breweries, Inc.	$ 133,988.24	$ 125,947.08	$ 42,304.77		$ 302,240.09
Total	**$ 133,988.24**	**$ 125,947.08**	**$ 42,304.77**		**$ 302,240.09**
Wholesale Beer Dealers	$ 576,132.48	$ 606,125.46	$ 656,904.83	$1,418,508.30	$3,257,671.07
TOTAL	**$ 710,120.72**	**$ 732,072.54**	**$ 699,209.60**	**$1,418,508.30**	**$3,559,911.16**

CONDENSED REPORTS OF STATE LIQUOR STORES

July 1 through June 30, 1969 and 1970

Year	Location	Store No.	Liquor Sales	Cost of Merchandise Sold	Share of All Operating Costs	Return to State, Cities, Counties
1969	Absarokee	167	$ 68,735.70	$ 40,698.28	$ 8,147.98	$ 19,889.44
1970	Absarokee	167	44,911.95	26,392.83	8,037.00	10,482.12
1969	Alberton	138	68,848.50	40,885.75	8,380.59	19,582.16
1970	Alberton	138	37,962.15	21,959.57	7,311.17	8,691.41
1969	Alzada	159	21,710.85	12,849.73	5,589.98	3,271.14
1970	Alzada	159	19,174.30	11,126.58	2,957.79	5,089.93
1969	Anaconda	14	582,200.85	343,540.15	54,979.48	183,681.22
1970	Anaconda	14	644,279.40	372,550.94	56,476.09	215,252.37
1969	Arlee	84	27,808.50	15,796.74	4,405.15	7,606.61
1970	Arlee	84	30,141.45	16,894.48	6,481.49	6,765.48
1969	Ashland	88	70,577.60	39,230.88	8,517.68	22,829.04
1970	Ashland	88	81,126.10	42,767.05	8,818.18	29,540.87
1969	Augusta	81	33,714.00	19,924.20	7,176.61	6,613.19
1970	Augusta	81	35,321.35	20,863.41	6,412.62	8,045.32
1969	Baker	42	134,911.40	79,971.90	11,469.93	43,469.57
1970	Baker	42	133,381.00	77,427.72	12,216.65	43,736.63
1969	Belgrade	76	56,965.55	33,782.01	8,587.41	14,596.13
1970	Belgrade	76	78,623.10	45,621.51	8,162.50	24,839.09
1969	Belt	63	43,448.50	25,605.14	7,174.57	10,668.79
1970	Belt	63	42,112.80	24,340.00	7,448.96	10,323.84
1969	Big Fork	179	75,330.95	44,385.88	9,095.64	21,849.43
1970	Big Fork	179	85,532.20	50,052.22	9,808.86	25,671.12
1969	Big Sandy	97	68,977.50	41,010.20	9,415.21	18,552.09
1970	Big Fork	97	78,003.00	44,820.07	9,635.82	23,547.11
1969	Big Timber	17	150,754.45	89,139.61	13,567.77	48,047.07
1970	Big Timber	17	163,400.20	95,309.90	14,638.86	53,451.44
1969	Billings	3	962,844.50	565,916.16	86,524.80	310,403.54
1970	Billings	3	973,999.00	561,109.09	88,864.66	324,025.25
1969	Billings	4	2,048,564.40	1,205,374.13	140,856.00	702,334.27
1970	Billings	4	2,124,717.25	1,215,892.89	141,059.17	767,765.19
1969	Billings	5	150,248.10	88,775.60	27,053.37	34,419.13
1970	Billings	5	374,999.15	214,015.26	43,088.69	117,895.20
1969	Birney	94	27,660.80	15,179.95	3,831.02	8,659.83
1970	Birney	94	25,527.05	13,708.10	5,036.55	6,782.40
1969	Boulder	56	74,050.15	43,736.05	8,930.95	21,383.15
1970	Boulder	56	84,129.65	48,322.95	8,337.86	27,468.84
1969	Bozeman	9	771,335.70	453,528.74	62,297.84	255,509.12
1970	Bozeman	9	874,785.75	503,650.95	64,687.15	306,447.65
1969	Brady	153	24,001.70	14,345.17	3,465.08	6,191.45
1970	Brady	153	17,716.80	10,417.73	2,810.92	4,488.15
1969	Broadus	40	89,418.85	53,011.12	10,196.10	26,211.63
1970	Broadus	40	74,006.20	43,331.92	8,422.57	22,251.71
1969	Browning	189	289,262.30	161,613.99	29,553.67	98,094.64
1970	Browning	189	324,933.65	181,252.65	32,122.06	111,558.94
1969	Butte	2	841,577.50	495,519.59	77,553.12	268,504.79
1970	Butte	2	887,857.70	510,427.69	79,487.90	297,942.11

CONDENSED REPORTS OF STATE LIQUOR STORES

July 1 through June 30, 1969 and 1970

Year	Location	Store No.	Liquor Sales	Cost of Merchandise Sold	Share of All Operating Costs	Return to State, Cities, Counties
1969	Butte	116	1,046,902.95	616,615.15	90,672.38	339,615.42
1970	Butte	116	1,111,599.25	641,096.83	92,350.25	378,152.17
1969	Cascade	79	47,361.10	28,072.91	7,326.74	11,961.45
1970	Cascade	79	54,709.15	31,464.95	7,829.29	15,414.91
1969	Chester	35	70,009.50	41,497.72	8,540.70	19,971.08
1970	Chester	35	68,118.45	39,899.07	8,237.92	19,981.46
1969	Chinook	28	127,526.60	75,162.94	12,583.53	39,780.13
1970	Chinook	28	147,476.55	84,599.99	13,719.47	49,157.09
1969	Choteau	34	78,382.45	46,293.43	9,790.38	22,298.64
1970	Choteau	34	86,511.60	50,399.06	9,500.85	26,611.69
1969	Circle	47	67,679.15	40,048.36	9,091.61	18,439.18
1970	Circle	47	72,729.50	42,480.60	8,360.27	21,888.63
1969	Columbia Falls	73	205,744.80	121,696.05	22,822.27	61,226.48
1970	Columbia Falls	73	202,262.70	118,314.98	19,975.81	63,971.91
1969	Columbus	16	82,762.90	49,034.14	9,287.00	24,441.76
1970	Columbus	16	102,098.80	59,131.41	10,866.72	32,100.67
1969	Conrad	33	151,052.55	89,232.22	16,667.54	45,152.79
1970	Conrad	33	187,634.65	107,901.49	18,769.03	60,964.13
1969	Cooke City	146	17,640.90	10,366.61	2,431.10	4,843.19
1970	Cooke City	146	18,787.45	11,379.82	3,287.64	4,119.99
1969	Culbertson	89	69,462.55	41,079.82	8,592.15	19,790.58
1970	Culbertson	89	71,056.75	41,686.60	8,258.67	21,111.48
1969	Cut Bank	45	286,374.70	167,619.92	26,166.97	92,587.81
1970	Cut Bank	45	310,782.30	178,383.10	26,792.20	105,607.00
1969	Darby	85	36,140.35	21,394.58	7,099.19	7,646.58
1970	Darby	85	38,801.00	22,803.22	7,051.65	8,946.13
1969	Deer Lodge	11	200,801.30	119,115.46	20,137.89	61,547.95
1970	Deer Lodge	11	216,738.25	126,246.92	20,138.93	70,352.40
1969	Denton	135	20,000.65	11,763.29	2,779.54	5,457.82
1970	Denton	135	18,582.20	10,745.23	2,824.80	5,012.17
1969	Dillon	32	328,452.15	192,949.16	26,142.59	109,360.40
1970	Dillon	32	359,433.35	206,297.12	26,745.50	126,390.73
1969	Drummond	68	48,066.20	38,479.70	7,706.45	11,880.05
1970	Drummond	68	50,239.60	28,661.11	7,465.66	14,112.83
1969	Dupuyer	131	15,730.90	8,909.75	2,268.76	4,552.39
1970	Dupuyer	131	22,459.15	12,422.48	3,168.61	6,868.06
1969	Dutton	113	35,075.65	20,779.78	7,172.77	7,123.10
1970	Dutton	113	38,317.30	22,300.57	6,461.85	9,554.88
1969	East Helena	83	108,025.80	64,047.27	12,037.93	31,940.60
1970	East Helena	83	115,972.35	67,353.41	11,404.53	37,214.41
1969	Ekalaka	41	36,429.30	21,483.57	7,334.44	7,511.29
1970	Ekalaka	41	41,250.65	24,183.10	6,814.09	10,253.46
1969	Elliston	187	26,811.55	15,907.04	3,858.39	7,046.12
1970	Elliston	187	25,572.75	15,071.87	5,020.10	5,480.78
1969	Ennis	60	79,423.30	46,857.27	9,712.27	22,853.76
1970	Ennis	60	86,818.65	51,325.69	9,504.61	25,988.35

CONDENSED REPORTS OF STATE LIQUOR STORES

July 1 through June 30, 1969 and 1970

Year	Location	Store No.	Liquor Sales	Cost of Merchandise Sold	Share of All Operating Costs	Return to State, Cities, Counties
1969	Eureka	69	114,977.65	68,150.20	11,652.44	35,175.01
1970	Eureka	69	129,082.00	75,454.30	11,531.45	42,096.25
1970	Evergreen	67	54,591.55	31,201.19	4,446.13	18,944.23
1969	Fairfield	130	59,192.25	35,067.53	8,457.36	15,667.36
1970	Fairfield	130	61,562.75	35,779.41	7,592.66	18,190.68
1969	Fairview	120	35,653.75	21,019.23	5,640.17	8,994.35
1970	Fairview	120	39,129.50	22,535.92	5,953.61	10,639.97
1969	Flaxville	155	19,874.95	11,809.92	2,851.82	5,213.21
1970	Flaxville	155	19,359.55	11,208.17	2,724.61	5,426.77
1969	Forsyth	23	169,745.90	99,210.75	13,630.39	56,904.76
1970	Forsyth	23	176,268.70	100,573.88	14,176.95	61,517.87
1969	Fort Benton	31	86,147.65	50,982.40	9,338.67	25,826.58
1970	Fort Benton	31	103,526.55	60,312.82	10,067.76	33,145.97
1969	Froid	92	16,473.95	9,751.70	2,435.67	4,286.58
1970	Froid	92	18,125.55	10,481.73	2,717.74	4,926.08
1969	Fromberg	91	55,698.00	32,897.79	8,223.48	14,576.73
1970	Fromberg	91	62,453.20	36,372.71	7,534.52	18,545.97
1969	Gardiner	58	47,204.85	27,878.94	8,166.54	11,159.37
1970	Gardiner	58	55,037.70	32,109.26	7,684.85	15,243.59
1969	Geraldine	125	18,327.90	10,827.76	2,834.87	4,665.27
1970	Geraldine	125	19,523.90	11,375.89	2,593.47	5,554.54
1969	Geyser	156	14,932.90	8,846.02	2,103.84	3,983.04
1970	Geyser	156	17,619.20	10,129.35	2,360.71	5,129.14
1969	Glasgow	24	266,208.05	156,884.52	25,929.58	83,393.95
1970	Glasgow	24	319,694.30	185,158.70	25,946.47	108,589.13
1969	Glasgow Air Force Base	102	18,738.25	11,090.60	2,627.37	5,020.28
1970	Glasgow Air Force Base	102	3,569.75	2,161.78	597.77	810.20
1969	Glendive	21	331,631.65	196,248.11	37,985.53	107,398.01
1970	Glendive	21	353,571.95	204,697.35	26,833.38	122,041.22
1969	Great Falls	139	1,180,552.60	692,640.30	94,708.81	393,203.49
1970	Great Falls	139	1,266,871.35	726,746.01	100,091.00	440,034.34
1969	Great Falls	140	969,444.25	567,746.81	81,437.78	320,259.66
1970	Great Falls	140	1,094,231.35	624,380.30	98,444.27	371,406.78
1969	Great Falls	141	807,314.30	476,766.60	72,032.47	258,515.23
1970	Great Falls	141	854,365.45	494,890.68	74,997.64	284,477.13
1969	Hamilton	18	227,574.40	134,031.54	22,559.59	70,983.27
1970	Hamilton	18	267,368.60	154,314.86	25,317.92	87,735.82
1969	Hardin	37	300,499.30	172,229.46	24,220.64	104,049.20
1970	Hardin	37	334,486.85	185,672.88	25,731.71	123,082.26
1969	Harlem	98	114,504.25	65,793.39	11,535.60	37,175.26
1970	Harlem	98	108,055.05	59,877.37	10,533.65	37,644.03
1969	Harlowton	38	101,654.90	60,176.90	10,214.82	31,263.18
1970	Harlowton	38	101,541.25	58,975.15	10,197.69	32,368.41
1969	Havre	26	581,873.90	342,940.06	45,509.08	193,424.76
1970	Havre	26	638,161.70	368,304.91	50,852.66	219,004.13

CONDENSED REPORTS OF STATE LIQUOR STORES

July 1 through June 30, 1969 and 1970

Year	Location	Store No.	Liquor Sales	Cost of Merchandise Sold	Share of All Operating Costs	Return to State, Cities, Counties
1969	Helena	1	1,425,582.75	839,648.25	106,871.60	479,062.90
1970	Helena	1	1,497,985.05	862,872.08	103,831.55	531,281.42
1969	Highwood	166	22,241.85	13,133.95	2,956.70	6,151.20
1970	Highwood	166	22,551.70	13,052.08	3,163.11	6,336.51
1969	Hingham	123	50,403.40	29,962.22	7,469.42	12,971.76
1970	Hingham	123	47,802.90	27,573.02	7,362.49	12,867.39
1969	Hinsdale	180	11,456.85	6,762.75	1,799.13	2,904.97
1970	Hinsdale	180	12,835.35	7,492.85	2,016.25	3,326.25
1969	Hobson	161	37,914.80	22,543.34	6,804.34	8,567.12
1970	Hobson	161	40,217.15	23,564.98	6,897.66	9,754.51
1969	Hot Springs	61	53,093.60	31,406.64	8,515.33	13,171.63
1970	Hot Springs	61	48,012.70	27,987.75	7,497.63	12,527.32
1969	Hysham	10	28,846.00	17,119.41	5,917.69	5,808.90
1970	Hysham	10	23,743.50	13,807.21	4,989.93	4,946.36
1969	Jackson	188	15,904.05	9,370.09	2,192.03	4,341.93
1970	Jackson	188	16,851.50	9,944.91	2,507.41	4,399.18
1969	Jordan	46	41,325.80	24,449.19	7,329.39	9,547.22
1970	Jordan	46	44,602.15	25,985.11	6,895.23	11,721.81
1969	Kalispell	12	844,134.70	497,341.33	68,343.86	278,449.51
1970	Kalispell	12	881,511.15	511,064.79	71,552.55	298,893.81
1969	Kevin	111	24,021.30	14,225.76	3,250.32	6,545.22
1970	Kevin	111	24,459.90	14,127.00	3,282.27	7,050.63
1969	Laurel	65	198,787.60	117,735.47	19,195.44	61,856.69
1970	Laurel	65	210,088.95	121,517.82	18,843.99	69,727.14
1969	Lewistown	15	409,504.50	241,923.79	34,856.94	132,723.77
1970	Lewistown	15	370,653.85	214,620.13	33,018.46	123,015.26
1969	Libby	6	383,584.40	226,941.33	31,870.42	124,772.65
1970	Libby	6	413,223.30	239,817.70	33,164.97	140,240.63
1969	Lima	82	30,007.60	17,752.80	7,237.02	5,017.78
1970	Lima	82	32,927.35	19,130.59	6,251.95	7,544.81
1969	Lincoln	112	52,634.10	31,301.85	7,322.16	14,010.09
1970	Lincoln	112	69,126.45	40,067.96	8,672.42	20,386.07
1969	Livingston	8	407,958.20	240,928.64	30,928.17	135,101.39
1970	Livingston	8	450,624.70	260,008.44	34,459.22	156,157.04
1969	Malmstrom Air Base	175	235,557.95	139,167.28	33,505.87	63,884.80
1970	Malmstrom Air Base	175	297,381.25	169,966.02	39,812.02	87,603.21
1969	Malta	22	125,775.75	74,184.48	12,855.67	38,735.60
1970	Malta	22	154,132.30	88,844.56	12,928.16	52,359.58
1969	Manhattan	121	53,199.75	31,566.84	8,267.08	13,365.83
1970	Manhattan	121	34,340.95	19,954.07	6,533.22	7,853.66
1969	Martinsdale	66	13,143.25	7,780.50	1,830.74	3,432.01
1970	Martinsdale	66	18,323.45	10,626.63	2,508.72	5,188.10
1969	Martin City	62	23,864.50	13,988.54	2,774.99	7,100.97
1970	Martin City	62	64,636.55	37,914.26	5,617.48	21,104.81
1969	Medicine Lake	90	26,076.95	14,390.67	5,194.89	5,491.39
1970	Medicine Lake	90	24,959.15	14,259.76	4,958.76	5,740.63

CONDENSED REPORTS OF STATE LIQUOR STORES

July 1 through June 30, 1969 and 1970

Year	Location	Store No.	Liquor Sales	Cost of Merchandise Sold	Share of All Operating Costs	Return to State, Cities, Counties
1969	Melstone	136	16,786.30	9,986.99	2,374.59	4,424.72
1970	Melstone	136	15,175.55	8,889.74	2,093.48	4,192.33
1969	Miles City	13	517,935.45	305,646.41	44,437.00	167,852.04
1970	Miles City	13	535,929.45	308,390.92	42,319.54	185,218.99
1969	Missoula	170	449,512.85	265,468.45	46,998.59	137,045.81
1970	Missoula	170	1,075,553.60	610,763.40	89,656.71	375,133.49
1969	Missoula	171	1,639,931.10	966,247.75	127,764.38	555,918.97
1970	Missoula	171	1,355,083.55	777,774.44	111,413.25	465,895.86
1969	Nashua	95	38,951.85	22,843.50	6,136.27	9,972.08
1970	Nashua	95	48,233.95	27,412.52	6,491.14	14,330.29
1969	Neihart	154	24,947.65	14,755.84	3,661.73	6,530.08
1970	Neihart	154	26,990.60	15,802.95	3,486.83	7,700.82
1969	Noxon	129	31,928.70	18,863.38	6,396.87	6,668.45
1970	Noxon	129	36,358.95	20,966.91	5,677.41	9,714.63
1969	Opheim	152	29,874.20	17,789.53	5,686.41	6,398.26
1970	Opheim	152	38,695.60	22,427.21	5,521.60	10,746.79
1969	Ovando	57	32,752.20	19,389.74	5,509.92	7,852.54
1970	Ovando	57	32,996.90	19,425.24	5,982.34	7,589.32
1969	Paradise	184	59,635.10	35,541.19	7,081.64	17,012.27
1970	Paradise	184	67,502.35	39,789.44	7,989.99	19,722.92
1969	Philipsburg	25	65,533.05	38,682.50	8,915.55	17,935.00
1970	Philipsburg	25	70,911.95	40,978.97	8,358.77	21,574.21
1969	Plains	108	47,230.40	28,049.82	8,260.28	10,920.30
1970	Plains	108	51,884.90	30,279.76	7,872.29	13,732.85
1969	Plentywood	53	212,767.60	126,213.23	23,843.72	62,710.65
1970	Plentywood	53	221,315.55	127,882.20	22,063.47	71,369.88
1969	Polson	54	276,203.70	162,637.86	25,037.09	88,528.75
1970	Polson	54	277,052.55	161,016.57	24,204.46	91,831.52
1969	Poplar	100	134,821.05	74,873.05	13,343.92	46,604.08
1970	Poplar	100	143,116.65	75,914.77	12,083.34	55,118.54
1969	Red Lodge	27	205,609.60	121,417.25	21,157.20	63,035.15
1970	Red Lodge	27	224,273.65	130,550.22	19,892.72	73,830.71
1969	Richey	96	15,164.55	8,978.05	2,175.94	4,010.56
1970	Richey	96	14,645.90	8,485.17	2,150.16	4,010.57
1969	Ronan	101	131,297.80	77,572.06	12,443.04	41,282.70
1970	Ronan	101	161,309.90	93,594.61	13,689.41	54,025.88
1969	Roundup	44	122,031.20	71,960.14	12,006.68	38,064.38
1970	Roundup	44	126,475.95	73,023.50	11,163.55	42,288.90
1969	Roy	158	13,769.95	8,114.96	1,905.46	3,749.53
1970	Roy	158	13,859.50	8,108.04	2,280.13	3,471.33
1969	Ryegate	48	47,115.65	27,987.87	6,510.28	12,617.50
1970	Ryegate	48	50,985.75	29,866.89	6,720.72	14,398.14
1969	Saco	103	44,707.55	26,630.79	5,485.85	12,590.91
1970	Saco	103	28,478.55	16,662.66	6,988.30	4,827.59
1969	St. Ignatius	74	78,262.10	45,330.43	10,122.31	22,809.36
1970	St. Ignatius	74	82,848.40	46,627.69	9,145.27	27,075.44

CONDENSED REPORTS OF STATE LIQUOR STORES

July 1 through June 30, 1969 and 1970

Year	Location	Store No.	Liquor Sales	Cost of Merchandise Sold	Share of All Operating Costs	Return to State, Cities, Counties
1969	St. Regis	185	47,088.60	27,893.85	6,494.68	12,700.07
1970	St. Regis	185	52,213.35	30,801.43	6,573.78	14,838.14
1969	Scobey	51	87,489.65	51,843.36	10,485.59	25,160.70
1970	Scobey	51	93,598.70	54,519.59	10,367.59	28,711.52
1969	Seeley Lake	122	45,776.95	27,055.10	6,917.44	11,804.41
1970	Seeley Lake	122	40,816.15	24,254.90	6,746.80	9,814.45
1969	Shelby	29	214,436.40	126,550.90	21,837.74	66,047.76
1970	Shelby	29	233,636.00	134,612.65	22,217.00	76,806.35
1969	Sheridan	105	37,241.30	21,993.59	7,419.37	7,828.34
1970	Sheridan	105	50,461.15	29,448.37	7,502.67	13,510.11
1969	Sidney	50	296,444.40	175,883.30	25,844.11	94,716.99
1970	Sidney	50	321,709.80	185,339.67	25,163.02	111,207.11
1969	Stanford	43	39,558.30	23,329.13	6,027.56	10,201.61
1970	Stanford	43	41,270.95	23,599.26	5,974.70	11,696.99
1969	Stevensville	115	44,749.95	26,379.58	6,268.41	12,101.96
1970	Stevensville	115	46,760.30	26,913.40	6,291.41	13,555.49
1969	Stockett	99	26,724.75	15,712.93	3,650.40	7,361.42
1970	Stockett	99	28,449.05	16,230.35	5,109.33	7,109.37
1969	Sunburst	126	27,787.10	16,496.98	5,386.83	5,903.29
1970	Sunburst	126	26,622.55	15,624.22	5,229.11	5,769.22
1969	Superior	30	71,160.35	42,141.99	9,106.91	19,911.45
1970	Superior	30	69,104.05	40,274.20	8,548.49	20,281.36
1969	Sweetgrass	80	33,113.80	19,619.61	6,994.93	6,499.26
1970	Sweetgrass	80	36,318.05	20,931.30	7,072.92	8,313.83
1969	Terry	20	48,598.45	28,712.68	8,244.11	11,641.66
1970	Terry	20	55,335.65	32,086.69	7,578.81	15,670.15
1969	Thompson Falls	7	70,790.65	41,762.32	8,384.83	20,643.50
1970	Thompson Falls	7	78,696.10	45,825.93	8,591.07	24,279.10
1969	Three Forks	72	73,693.20	43,652.32	8,764.28	21,276.60
1970	Three Forks	72	74,922.85	43,686.63	8,285.77	22,950.45
1969	Townsend	49	81,933.40	48,659.99	10,267.43	23,065.98
1970	Townsend	49	91,567.50	53,477.78	9,639.12	28,450.60
1969	Troy	70	98,434.20	58,061.10	10,812.03	29,561.07
1970	Troy	70	105,769.40	61,034.93	10,588.57	34,145.90
1969	Turner	157	14,162.20	8,198.51	2,076.43	3,887.26
1970	Turner	157	12,276.45	7,035.63	1,726.00	3,514.82
1969	Twin Bridges	77	59,016.70	34,929.46	7,053.00	17,034.24
1970	Twin Bridges	77	60,015.85	34,968.43	7,045.35	18,002.07
1969	Valier	78	42,050.05	24,779.49	7,727.03	9,543.53
1970	Valier	78	41,541.10	23,953.72	7,574.05	10,013.33
1969	Victor	172	55,461.55	32,693.98	6,662.80	16,104.77
1970	Victor	172	54,218.60	31,072.40	6,574.82	16,571.38
1969	Virginia City	55	24,138.50	14,236.46	2,894.95	7,007.09
1970	Virginia City	55	23,618.25	13,974.55	3,564.87	6,078.83
1969	Walkerville	137	215,100.00	127,135.68	22,245.92	65,718.40
1970	Walkerville	137	222,216.10	128,774.41	20,879.87	72,561.82

CONDENSED REPORTS OF STATE LIQUOR STORES

July 1 through June 30, 1969 and 1970

Year	Location	Store No.	Liquor Sales	Cost of Merchandise Sold	Share of All Operating Costs	Return to State, Cities, Counties
1969	Westby	93	22,006.80	13,078.81	3,104.92	5,823.07
1970	Westby	93	22,728.70	13,100.58	3,462.17	6,165.95
1969	West Yellowstone	59	201,962.05	119,152.83	16,218.65	66,590.57
1970	West Yellowstone	59	217,654.85	130,741.14	17,293.43	69,620.28
1969	Whitefish	64	295,684.55	174,648.58	25,446.31	95,589.66
1970	Whitefish	64	298,656.85	172,912.92	23,544.43	102,199.50
1969	Whitehall	104	74,970.95	44,411.88	9,394.23	21,164.84
1970	Whitehall	104	87,146.05	50,661.77	8,650.16	27,834.12
1969	White Sulphur Springs	36	67,009.10	39,239.88	9,280.00	18,489.22
1970	White Sulphur Springs	36	77,135.70	44,557.35	10,103.11	22,475.24
1969	Wibaux	19	47,779.35	28,222.06	8,121.84	11,435.45
1970	Wibaux	19	53,729.05	31,519.06	7,210.17	14,999.82
1969	Wilsall	117	25,972.05	15,354.49	5,859.33	4,758.23
1970	Wilsall	117	27,343.90	15,949.33	5,773.77	5,620.80
1969	Winifred	160	11,863.70	7,025.86	1,771.49	3,066.35
1970	Winifred	160	12,711.75	7,361.75	1,757.51	3,592.49
1969	Winnett	39	17,583.50	10,390.67	5,228.16	1,964.67
1970	Winnett	39	19,843.45	11,651.67	5,181.34	3,010.44
1969	Wisdom	71	39,618.60	23,479.55	5,759.49	10,379.56
1970	Wisdom	71	39,034.55	23,054.74	5,776.39	10,203.42
1969	Wolf Point	52	235,608.20	137,012.18	22,251.11	76,344.91
1970	Wolf Point	52	243,677.55	138,890.34	22,105.68	82,681.53
1969	Worden	118	47,508.90	28,164.54	7,546.09	11,798.27
1970	Worden	118	52,905.50	30,387.37	7,708.52	14,809.61
1969	"A" Store		375.00	311.55		63.45
1970	"A" Store		642.50	533.95		108.55
1969	Dining Car		38,697.28	23,267.88		15,429.40
1970	Dining Car		44,359.07	28,241.74		16,117.33
1969	Airlines		3,973.02	2,399.49		1,573.53
1970	Airlines		13,297.40	8,025.55		5,271.85
1969	**Total**		**$27,055,444.01**	**$15,918,796.11**	**$ 2,587,181.38**	**$ 8,549,466.52**
	Discount Earned					1,131.41
	Other Income					37,406.36
						$ 8,588,004.29
1970	**Total**		**$29,355,467.17**	**$16,903,981.99**	**$ 2,677,222.72**	**$ 9,774,262.46**
	Discount Earned					1,197.59
	Other Income					48,192.10
						$ 9,823,652.15

SALES AND POPULATION BY COUNTIES

July 1, 1969 through June 30, 1970

County	Store No.	City	Population By County 1970 Census	Gross Sales	Percent of Total Sales
Beaverhead	32	Dillon		$ 359,433.35	
	71	Wisdom		39,034.55	
	82	Lima		32,927.35	
	188	Jackson		16,851.50	
			8,187	$ 448,246.75	1.53%
Big Horn	37	Hardin		$ 334,486.85	
			10,057	$ 334,486.85	1.17%
Blaine	28	Chinook		$ 147,476.55	
	98	Harlem		78,003.00	
	157	Turner		12,276.45	
			6,727	$ 237,756.00	.81%
Broadwater	49	Townsend		$ 91,567.50	
			2,526	$ 91,567.50	.31%
Carbon	27	Red Lodge		$ 224,273.65	
	91	Fromberg		62,453.20	
			7,080	$ 286,726.85	.98%
Carter	41	Ekalaka		$ 41,250.65	
	159	Alzada		19,174.30	
			1,956	$ 60,424.95	.21%
Cascade	139	Great Falls		$ 1,266,871.35	
	140	Great Falls		1,094,231.35	
	141	Great Falls		854,365.45	
	175	Malmstrom AFB		297,381.25	
	79	Cascade		54,709.15	
	63	Belt		42,112.80	
	99	Stockett		28,449.05	
	154	Neihart		26,990.60	
			81,804	$ 3,665,111.00	12.49%
Choteau	97	Big Sandy		$ 108,055.05	
	31	Fort Benton		103,526.55	
	166	Highwood		22,551.70	
	125	Geraldine		19,523.90	
			6,473	$ 253,657.20	.86%
Custer	13	Miles City		$ 535,929.45	
			12,174	$ 535,929.45	1.83%
Daniels	51	Scobey		$ 93,598.70	
	155	Flaxville		19,359.55	
			3,083	$ 112,958.25	.38%

SALES AND POPULATION BY COUNTIES (Continued)

July 1, 1969 through June 30, 1970

County	Store No.	City	Population By County 1970 Census	Gross Sales	Percent of Total Sales
Dawson	21	Glendive		$ 353,571.95	
	96	Richey		14,645.90	
			11,269	$ 368,217.85	1.25%
Deer Lodge	14	Anaconda		$ 644,279.40	
			15,652	$ 644,279.40	2.19%
Fallon	42	Baker		$ 133,381.00	
			4,050	$ 133,381.00	.45%
Fergus	15	Lewistown		$ 370,653.85	
	135	Denton		18,582.20	
	158	Roy		13,859.50	
	160	Winifred		12,711.75	
			12,611	$ 415,807.30	1.42%
Flathead	12	Kalispell		$ 881,511.15	
	64	Whitefish		298,656.85	
	73	Columbia Falls		202,262.70	
	179	Big Fork		85,532.20	
	62	Martin City		64,636.55	
	67	Evergreen		54,591.55	
			39,460	$ 1,587,191.00	5.41%
Gallatin	9	Bozeman		$ 874,785.75	
	59	West Yellowstone		217,654.85	
	76	Belgrade		78,623.10	
	72	Three Forks		74,922.85	
	121	Manhattan		34,340.95	
			32,505	$ 1,280,327.50	4.36%
Garfield	46	Jordan		$ 44,602.15	
			1,796	$ 44,602.15	.15%
Glacier	189	Browning		$ 324,933.65	
	45	Cut Bank		310,782.30	
			10,783	$ 635,715.95	2.17%
Golden Valley	48	Ryegate		$ 50,985.75	
			931	$ 50,985.75	.17%
Granite	25	Philipsburg		$ 70,911.95	
	68	Drummond		50,239.60	
			2,737	$ 121,151.55	.41%

SALES AND POPULATION BY COUNTIES (Continued)

July 1, 1969 through June 30, 1970

County	Store No.	City	Population By County 1970 Census	Gross Sales	Percent of Total Sales
Hill	26	Havre		$ 638,161.70	
	123	Hingham		47,802.90	
			17,358	$ 685,964.60	2.34%
Jefferson	104	Whitehall		$ 87,146.05	
	56	Boulder		84,129.65	
			5,238	$ 171,275.70	.58%
Judith Basin	43	Stanford		$ 41,270.95	
	161	Hobson		40,217.15	
	156	Geyser		17,619.20	
			2,667	$ 99,107.30	.34%
Lake	54	Polson		$ 277,052.55	
	101	Ronan		161,309.90	
	74	St. Ignatius		82,848.40	
	84	Arlee		30,141.45	
			14,445	$ 551,352.30	1.88%
Lewis & Clark	1	Helena		$ 1,497,985.05	
	83	East Helena		115,972.35	
	112	Lincoln		69,126.45	
	198	Dining Car		44,359.07	
	81	Augusta		35,321.35	
	197	Airlines		13,297.40	
	199	A Store		642.50	
			33,281	$ 1,776,704.17	6.05%
Liberty	35	Chester		$ 68,118.45	
			2,359	$ 68,118.45	.23%
Lincoln	6	Libby		$ 413,223.30	
	69	Eureka		129,082.00	
	70	Troy		105,769.40	
			18,063	$ 648,074.70	2.21%
Madison	60	Ennis		$ 86,818.65	
	77	Twin Bridges		60,015.85	
	105	Sheridan		50,461.15	
	55	Virginia City		23,618.25	
			5,014	$ 220,913.90	.75%
McCone	47	Circle		$ 72,729.50	
			2,875	$ 72,729.50	.25%

SALES AND POPULATION BY COUNTIES (Continued)

July 1, 1969 through June 30, 1970

County	Store No.	City	Population By County 1970 Census	Gross Sales	Percent of Total Sales
Meagher	36	White Sulphur Springs		$ 77,135.70	
	66	Martinsdale		18,323.45	
			2,122	$ 95,459.15	.33%
Mineral	30	Superior		$ 69,104.05	
	185	St. Regis		$ 52,213.35	
	138	Alberton		37,962.15	
			2,958	$ 159,279.55	.54%
Missoula	171	Missoula		$ 1,355,083.55	
	170	Missoula		1,075,553.60	
	122	Seeley Lake		40,816.15	
			58,263	$ 2,471,453.30	8.42%
Musselshell	44	Roundup		$ 126,475.95	
	136	Melstone		15,175.55	
			3,734	$ 141,651.50	.48%
Park	8	Livingston		$ 450,624.70	
	58	Gardiner		55,037.70	
	117	Wilsall		27,343.90	
	146	Cooke City		18,787.45	
			11,197	$ 551,793.75	1.88%
Petroleum	39	Winnett		$ 19,843.45	
			675	$ 19,843.45	.07%
Phillips	22	Malta		$ 154,132.30	
	103	Saco		28,478.55	
			5,386	$ 182,610.85	.62%
Pondera	33	Conrad		$ 187,634.65	
	78	Valier		41,541.10	
	131	Dupuyer		22,459.15	
	153	Brady		17,716.80	
			6,611	$ 269,351.70	.92%
Powder River	40	Broadus		$ 74,006.20	
			2,862	$ 74,006.20	.25%
Powell	11	Deer Lodge		216,738.25	
	57	Ovando		32,996.90	
	187	Elliston		25,572.75	
			6,660	$ 275,307.90	.94%
Prairie	20	Terry		$ 55,335.65	
			1,752	$ 55,335.65	.19%

SALES AND POPULATION BY COUNTIES (Continued)

July 1, 1969 through June 30, 1970

County	Store No.	City	Population By County 1970 Census	Gross Sales	Percent of Total Sales
Ravalli	18	Hamilton		$ 267,368.60	
	172	Victor		54,218.60	
	115	Stevensville		46,760.30	
	85	Darby		38,801.00	
			14,409	$ 407,148.50	1.39%
Richland	50	Sidney		321,709.80	
	120	Fairview		39,129.50	
			9,837	$ 360,839.30	1.23%
Roosevelt	52	Wolf Point		$ 243,677.55	
	100	Poplar		143,116.65	
	89	Culbertson		71,056.75	
	92	Froid		18,125.55	
			10,365	$ 475,976.50	1.62%
Rosebud	23	Forsyth		$ 176,268.70	
	88	Ashland		81,126.10	
	94	Birney		25,527.05	
			6,032	$ 282,921.85	.96%
Sanders	7	Thompson Falls		$ 78,696.10	
	184	Paradise		67,502.35	
	108	Plains		51,884.90	
	61	Hot Springs		48,012.70	
	129	Noxon		36,358.95	
			7,093	$ 282,455.00	.96%
Sheridan	53	Plentywood		$ 221,315.55	
	90	Medicine Lake		24,959.15	
	93	Westby		22,728.70	
			5,779	$ 269,003.40	.92%
Silver Bow	116	Butte		$ 1,111,599.25	
	2	Butte		887,857.70	
	137	Walkerville		222,216.10	
			41,981	$ 2,221,673.05	7.56%
Stillwater	16	Columbus		$ 102,098.80	
	167	Absarokee		44,911.95	
			4,632	$ 147,010.75	.50%
Sweetgrass	17	Big Timber		$ 163,400.20	
			2,980	$ 163,400.20	.56%

SALES AND POPULATION BY COUNTIES (Continued)

July 1, 1969 through June 30, 1970

County	Store No.	City	Population By County 1970 Census	Gross Sales	Percent of Total Sales
Teton	34	Choteau		$ 86,511.60	
	130	Fairfield		61,562.75	
	113	Dutton		38,317.30	
			6,116	$ 186,391.65	.63%
Toole	29	Shelby		$ 233,636.00	
	80	Sweetgrass		36,318.05	
	126	Sunburst		26,622.55	
	111	Kevin		24,459.90	
			5,839	$ 321,036.50	1.09%
Treasure	10	Hysham		$ 23,743.50	
			1,069	$ 23,743.50	.08%
Valley	24	Glasgow		$ 319,694.30	
	95	Nashua		48,233.95	
	152	Opheim		38,695.60	
	180	Hinsdale		12,835.35	
	102	Glasgow AFB		3,569.75	
			11,471	$ 423,028.95	1.42%
Wheatland	38	Harlowton		$ 101,541.25	
			2,529	$ 101,541.25	.35%
Wibaux	19	Wibaux		$ 53,729.05	
			1,465	$ 53,729.05	.18%
Yellowstone	4	Billings		$ 2,124,717.25	
	3	Billings		973,999.00	
	5	Billings		374,999.15	
	65	Laurel		210,088.95	
	118	Worden		52,905.50	
			87,367	$ 3,736,709.85	12.73%
				$29,355,467.17	**100.00%**

CLASSIFICATION OF SALES BY CASES

Fiscal Year ending June 30, 1970

Classification	Gallon	½ Gal.	Quart	Fifth	Pint	Tenth	½ Pint	Min.	3.5	Total	Percent
BONDED WHISKEY											
American Bourbon ..				2,796	28		16	1		2,841	
TOTAL				2,796	28		16	1		2,841	.48%
STRAIGHT WHISKEY											
Bourbon—Dom.		21,238	3,691	88,145	7,908		3,986	314		125,282	
Corn—Dom.		3		304	33					340	
Amer. Rye—No Bond				458						458	
TOTAL		21,241	3,691	88,907	7,941		3,986	314		126,080	21.44%
BLENDED WHISKEY											
Spirits—Dom.		7,972	17,200	46,621	8,434		6,591	226		87,044	
TOTAL		7,972	17,200	46,621	8,434		6,591	226		87,044	14.80%
CANADIAN WHISKEY											
Canadian Whiskey ..		3,930	144	37,604	1,153	378	69	73		43,351	
TOTAL		3,930	144	37,604	1,153	378	69	73		43,351	7.37%
SCOTCH WHISKEY											
Scotch		1,838		17,912		419	19	35		20,223	
Irish				131						131	
TOTAL		1,838		18,043		419	19	35		20,354	3,46%
TOTAL WHISKEY		34,981	21,035	193,971	17,556	797	10,681	649		279,670	47.55%
GIN											
Gin—Dom.		3,649	10,545	9,179	554	502	246	26		24,701	
Gin—Imp.		95		1,547						1,642	
Gin Spec.—Dom.				2,365		390				2,755	
TOTAL		3,744	10,545	13,091	554	892	246	26		29,098	4.95%
VODKA											
Vodka—Dom.		5,615	32,827	11,945	3,698	1,982	1,255	99		57,421	
Vodka—Imp.				1						1	
Vodka Spec.—Dom...				1,514		212				1,726	
TOTAL		5,615	32,827	13,460	3,698	2,194	1,255	99		59,148	10.06%
BRANDY											
Brandy—Dom.		3,717	1,008	18,660	35	1,790	303	31		25,544	
Brandy—Imp.			13	698		1		3		715	
Fruit Brandy—Dom..				6,589		1,029	102	9		7,729	
TOTAL		3,717	1,021	25,947	35	2,820	405	43		33,988	5.78%

CLASSIFICATION OF SALES BY CASES

Fiscal Year ending June 30, 1970

Classification	Gallon	½ Gal.	Quart	Fifth	Pint	Tenth	½ Pint	Min.	3.5	Total	Percent
RUM											
Rum—Dom.		487		8,880		926		10		10,303	
Rum—Imp.			227	997						1,224	
TOTAL		487	227	9,877		926		10		11,527	1.96%
CORDIALS & LIQUEURS											
Cordials—Dom.			576	11,202		463		19		12,260	
Cordials—Imp.	4			1,901	28	24		26		1,983	
TOTAL	4		576	13,103	28	487		45		14,243	2.42%
SPECIALTIES											
Cocktails—Dom.		1		767			350	186		1,304	
Cocktails—Imp.				937	49	20		3		1,009	
Alcohol	22				1					23	
TOTAL	22	1		1,704	50	20	350	189		2,336	.40%
WINES & VERMOUTHS											
Wine—Dom.		28,012		46,233				45		74,290	
Wine—Imp.				180				1		181	
Misc. Wine—Dom.	28	27,703	1	31,275		4,176		44		63,227	
Misc. Wine—Imp.	19		49	1,941	1	192				2,202	
Vermouth—Dom.				1,563		402				1,965	
Vermouth—Imp.				1,247	228	143				1,618	
TOTAL	47	55,715	50	82,439	229	4,913		90		143,483	24.40%
CHAMPAGNE & BURGUNDY											
Champagne—Dom.		802		6,255		194	273			7,524	
Champagne—Imp.				641		162				803	
TOTAL		802		6,896		356	273			8,327	1.42%
MISCELLANEOUS											
Bitters, Alcoholic									5	5	
Bitters, Nonalcoholic							114		98	212	
Ale						3,673	203			3,876	
Beer						2,116				2,116	
TOTAL						5,789	317		103	6,209	1.06%
TOTAL MISC. & WINE	73	70,081	45,246	166,517	4,594	18,397	2,846	502	103	308,359	52.45%
TOTAL CASE SALES	**73**	**105,062**	**66,281**	**360,488**	**22,150**	**19,194**	**13,527**	**1,151**	**103**	**588,029**	**100.00%**